



LISTING AND SALES SUMMARY September 2023

<u>All Homes</u>						<u>Existing Homes</u>					
MONTHLY SUMMARY											
	Aug 2023	Sep 2023	% +/-	Sep 2022	% +/-	Aug 2023	Sep 2023	% +/-	Sep 2022	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,407	1,243	(11.7)	1,498	(17.0)	1,278	1,135	(11.2)	1,363	(16.7)	
Sales	1,067	1,008	(5.5)	1,294	(22.1)	998	904	(9.4)	1,194	(24.3)	
Ave. Sales Price	\$553,959	\$540,882	(2.4)	\$523,117	3.4	\$551,408	\$533,446	(3.3)	\$513,608	3.9	
Median Sales Price	\$480,000	\$475,000	(1.0)	\$460,000	3.3	\$475,000	\$468,250	(1.4)	\$450,750	3.9	
Total Active	2,420	2,484	2.6	2,690	(7.7)	1,972	2,049	3.9	2,213	(7.4)	
Months Supply	2.3	2.5	(0.5)	2.1	0.3	2.0	2.3	(0.4)	1.9	0.3	
CONDO/TOWNHOMES:											
New Listings	230	186	(19.1)	205	(9.3)	208	159	(23.6)	182	(12.6)	
Sales	189	131	(30.7)	248	(47.2)	160	117	(26.9)	220	(46.8)	
Ave. Sale Price	\$361,131	\$369,467	2.3	\$363,252	1.7	\$340,184	\$357,413	5.1	\$347,034	3.0	
Median Sale Price	\$347,500	\$350,000	0.7	\$345,000	1.4	\$332,250	\$335,000	0.8	\$330,500	1.4	
Total Active	352	366	4.0	235	55.7	264	272	3.0	172	58.1	
Months Supply	1.9	2.8	(0.1)	0.9	(1.2)	1.7	2.3	(0.1)	0.8	(1.2)	
CUMULATIVE YTD SUMMARY											
	Jan-Sep 2023			Jan-Sep 2022		% +/-	Jan-Sep 2023		Jan-Sep 2022		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	12,225			16,344		(25.2)	11,045		14,670		(24.7)
Sales	9,402			12,375		(24.0)	8,485		11,142		(23.8)
Ave. Sales Price	\$536,337			\$539,423		(0.6)	\$528,521		\$530,363		(0.3)
Volume	\$5,042,640,474			\$6,675,359,625		(24.5)	\$4,484,500,685		\$5,909,304,546		(24.1)
CONDO/TOWNHOMES:											
New Listings	1,871			2,165		(13.6)	1,586		1,869		(15.1)
Sales	1,375			1,894		(27.4)	1,195		1,592		(24.9)
Ave. Sales Price	\$367,878			\$368,338		(0.1)	\$351,221		\$352,872		(0.5)
Volume	\$505,832,250			\$697,632,172		(27.5)	\$419,709,095		\$561,772,224		(25.3)

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